

I'm Sebastijan Bauman and this is my FAQ.

Background and Residency

I am **39 years old**, originally from **Slovenia (EU)**, and moved to London in **2011**. I hold **EU Settled Status**, granting me the right to live and work in the UK without restrictions.

Location, Relocation, and Travel

I am based in **South London, Battersea**, and prefer to remain in London. However, I am open to relocating within the **UK or internationally** for the right opportunity. I am also willing to travel as needed to support business objectives.

Dedicated Contribution

For the past **six years**, I have been directly involved in multiple businesses managed by a **holding company**. I built a **deal-sharing platform** that evolved into a **scalable e-commerce platform** and developed an **energy procurement platform**. I improved operational efficiency within an energy brokerage business, guided **strategic marketing and hiring efforts**, and contributed to the successful opening of a **hair salon in Wimbledon**.

Building and Leading Teams

I have **built and led teams of up to 15 people**, including **developers, designers, and product specialists**. I have experience in **defining roles, selecting candidates, and building high-performing teams** that deliver results in dynamic environments.

Product Strategy and Execution

I have led **product development from concept to launch**. My experience includes **defining product vision, gathering requirements, and working with stakeholders, developers, and designers** to refine roadmaps and deliver impactful solutions.

Development Expertise

I have hands-on experience in **building scalable solutions** across technologies. My work includes **optimising solutions, automating workflows, and solving complex technical challenges**. While I enjoy leading teams, I also stay **involved in development** to ensure high-quality execution and impactful results.

Reason for Transition

I am seeking opportunities in structured environments that **prioritise long-term growth and strategic planning**. The **deal-sharing platform evolved into a scalable e-commerce platform** but paused before launch due to **funding challenges and the lack of clear strategic direction**. The **energy procurement platform remains active**, with development outsourced to external partners. Both the **energy brokerage** and **hair salon** continue to operate successfully, presenting an ideal opportunity for my next step.

Educational Background

I attended **Multimedia and Economics schools** but did not complete formal studies. My **two decades of hands-on experience** have shaped my ability to **manage teams, collaborate across disciplines, and deliver scalable solutions to drive innovation**.

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Work Arrangement and Availability

I am open to **full-time consultancy, project-based roles**, and **hourly-based work**. I can work **remotely, hybrid**, or **on-site** and am available to start **immediately**.

Compensation Expectations

I expect **£84,000 for full-time consultancy**. Alternatively, I offer **hourly rates at £75 per hour** or a **monthly plan of £2,000 for 40 hours, with additional hours at £50 per hour**. **Project-based work** is priced based on **scope and milestones**, with **20% upfront**. **Unused hours** from the monthly plan can **carry over** and be used based on availability. All payments are made in **British Pounds (GBP)**, including for **international companies**.

Preferred Work Environments and Roles

I'm looking for opportunities at companies with **20-200 employees**, ideally in **growth or scaling phases**. I am best suited for **multi-role positions in startups or early-stage companies**, where I can contribute to a range of responsibilities. Roles like **Founder Associate, Technical Product Manager, Head of Development, Engineering Manager**, where I can bridge the gap between business and technology, lead teams, and optimise development processes, align well with my experience. Additionally, I'm open to **consulting advisory roles** such as **Fractional CTO or Technology Consultant**, where I can provide strategic guidance and hands-on implementation. Open to both product-focused companies and consultancies.

Hands-On Work and Involvement

In addition to **development and management**, I am also available for **hands-on work** in **creating roadmaps, writing documentation, producing specifications, and designing mockups**. I contribute to various stages of the project, ensuring that every detail is well planned and executed, from initial ideas to actionable deliverables.

Time Zone Flexibility and Availability

I am **flexible** with my work hours to ensure **overlap** with teams in **different time zones**. I can **adjust my hours** as required to ensure a few hours of **daily overlap** and will make myself **available for important meetings**, regardless of **time zone differences**.

Home Office Setup

I have a **separate workspace at home** with **fiber optic internet** and all the necessary tools for **efficient remote work**, enabling me to **manage virtual teams** and **collaborate across time zones**.